

**State of Nevada Applied Behavior Analysis Board**  
**Profit & Loss Budget vs. Actual**  
July 2022 through January 2023

|                                | <u>Jan 23</u>          | <u>Budget</u>          | <u>\$ Over Budget</u> | <u>% of Budget</u>    |
|--------------------------------|------------------------|------------------------|-----------------------|-----------------------|
| Ordinary Income/Expense        |                        |                        |                       |                       |
| Income                         |                        |                        |                       |                       |
| Application Fee                | 300.00                 | 562.50                 | -262.50               | 53.33%                |
| Exam Fees                      | 302.66                 | 843.75                 | -541.09               | 35.87%                |
| License Fee                    | 8,936.46               | 8,325.78               | 610.68                | 107.34%               |
| Other Fees                     | 25.00                  |                        |                       |                       |
| RBT Registration               | 6,002.75               | 6,197.92               | -195.17               | 96.85%                |
| Total Income                   | <u>15,566.87</u>       | <u>15,929.95</u>       | <u>-363.08</u>        | <u>97.72%</u>         |
| Expense                        |                        |                        |                       |                       |
| Bank Service Charges           | 373.16                 | 375.00                 | -1.84                 | 99.51%                |
| Board Compensation             | 0.00                   | 750.00                 | -750.00               | 0.0%                  |
| Computer and Internet Expenses | 99.20                  | 45.83                  | 53.37                 | 216.45%               |
| Insurance Expense              | 52.08                  | 54.17                  | -2.09                 | 96.14%                |
| Licensing System               | 650.00                 | 750.00                 | -100.00               | 86.67%                |
| Office Supplies                | 176.66                 | 83.33                  | 93.33                 | 212.0%                |
| Payroll Expenses               |                        |                        |                       |                       |
| Deferred Compensation          | 524.88                 |                        |                       |                       |
| Employer Taxes                 | 562.83                 | 500.00                 | 62.83                 | 112.57%               |
| Medical Benefits               | 905.92                 | 600.00                 | 305.92                | 150.99%               |
| PTO Expense                    | 0.00                   | 116.67                 | -116.67               | 0.0%                  |
| Salaries                       | 4,644.99               | 5,416.67               | -771.68               | 85.75%                |
| Total Payroll Expenses         | <u>6,638.62</u>        | <u>6,633.34</u>        | <u>5.28</u>           | <u>100.08%</u>        |
| Postage                        | 0.00                   | 25.00                  | -25.00                | 0.0%                  |
| Professional Fees              | 600.00                 | 3,141.67               | -2,541.67             | 19.1%                 |
| Rent Expense                   | 498.11                 | 500.00                 | -1.89                 | 99.62%                |
| Repairs and Maintenance        | 0.00                   |                        |                       |                       |
| Telephone Expense              | 39.47                  | 70.83                  | -31.36                | 55.73%                |
| Training and Conferences       | 1,800.00               | 291.67                 | 1,508.33              | 617.14%               |
| Travel Expense                 | 1,057.00               |                        |                       |                       |
| Total Expense                  | <u>11,984.30</u>       | <u>12,720.84</u>       | <u>-736.54</u>        | <u>94.21%</u>         |
| Net Ordinary Income            | <u>3,582.57</u>        | <u>3,209.11</u>        | <u>373.46</u>         | <u>111.64%</u>        |
| Net Income                     | <u><u>3,582.57</u></u> | <u><u>3,209.11</u></u> | <u><u>373.46</u></u>  | <u><u>111.64%</u></u> |

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July 2022 through January 2023

|                                | TOTAL            |            |                |             |
|--------------------------------|------------------|------------|----------------|-------------|
|                                | Jul '22 - Jan 23 | Budget     | \$ Over Budget | % of Budget |
| Ordinary Income/Expense        |                  |            |                |             |
| Income                         |                  |            |                |             |
| Application Fee                | 7,700.00         | 3,937.50   | 3,762.50       | 195.56%     |
| Exam Fees                      | 6,658.52         | 5,906.25   | 752.27         | 112.74%     |
| License Fee                    | 61,768.21        | 58,280.46  | 3,487.75       | 105.98%     |
| Other Fees                     | 250.00           |            |                |             |
| RBT Registration               | 59,912.25        | 43,385.44  | 16,526.81      | 138.09%     |
| Total Income                   | 136,288.98       | 111,509.65 | 24,779.33      | 122.22%     |
| Expense                        |                  |            |                |             |
| Bank Service Charges           | 7,598.01         | 2,625.00   | 4,973.01       | 289.45%     |
| Board Compensation             | 3,750.00         | 5,250.00   | -1,500.00      | 71.43%      |
| Computer and Internet Expenses | 719.60           | 320.81     | 398.79         | 224.31%     |
| Insurance Expense              | 312.48           | 379.19     | -66.71         | 82.41%      |
| Licensing System               | 3,900.00         | 5,250.00   | -1,350.00      | 74.29%      |
| Office Supplies                | 551.83           | 583.31     | -31.48         | 94.6%       |
| Payroll Expenses               |                  |            |                |             |
| Deferred Compensation          | 524.88           |            |                |             |
| Employer Taxes                 | 3,093.34         | 3,500.00   | -406.66        | 88.38%      |
| Medical Benefits               | 5,989.32         | 4,200.00   | 1,789.32       | 142.6%      |
| PTO Expense                    | 2,277.40         | 816.69     | 1,460.71       | 278.86%     |
| Salaries                       | 34,875.73        | 37,916.69  | -3,040.96      | 91.98%      |
| Total Payroll Expenses         | 46,760.67        | 46,433.38  | 327.29         | 100.71%     |
| Postage                        | 143.90           | 175.00     | -31.10         | 82.23%      |
| Professional Fees              | 5,585.50         | 21,991.69  | -16,406.19     | 25.4%       |
| Rent Expense                   | 3,486.77         | 3,500.00   | -13.23         | 99.62%      |
| Repairs and Maintenance        | 286.48           |            |                |             |
| Telephone Expense              | 180.07           | 495.81     | -315.74        | 36.32%      |
| Training and Conferences       | 2,620.00         | 2,041.69   | 578.31         | 128.33%     |
| Travel Expense                 | 1,659.46         |            |                |             |
| Total Expense                  | 77,554.77        | 89,045.88  | -11,491.11     | 87.1%       |
| Net Ordinary Income            | 58,734.21        | 22,463.77  | 36,270.44      | 261.46%     |
| Net Income                     | 58,734.21        | 22,463.77  | 36,270.44      | 261.46%     |